



Hospitality  
Industry  
Insurance

# Partnership Incentive Program

Together with our intermediary partners, Hospitality Industry Insurance (HII) is committed to improving workplace safety and outcomes. The Partnership Incentive Program strengthens collaboration to reduce injury risks, streamline processes, and achieve sustainable premium savings.

## Earn 2% on every policy placed with HII

Conditions below.

### Incentive Structure

- Conventional Policies: 2% incentive on net premium each year (excl. GST & Dust Disease Levy).
- Retro Policies: 2% incentive on Base Tariff Premium (BTP).
- Payment Schedule: Quarterly, paid retrospectively.

### Eligibility Criteria

- Policies must be placed with HII.
- No outstanding premiums at payment time.
- Completed Vendor Creation Form required.
- Excludes underperforming policies.

### Payment Process

- Calculated at policy renewal.
- Verified and approved by HII.
- Issued before month-end following each quarter.

### Conditions

- Only one partner per policy eligible.
- Partner must be appointed  $\geq 1$  month before quarter-end.
- All payments subject to approval by HII CEO.